

Founded in 1893, the NAAC is the only trade association representing agricultural contractors' interests in the UK. We are here to fight your corner and give you a united voice to help you operate proficiently and profitably.

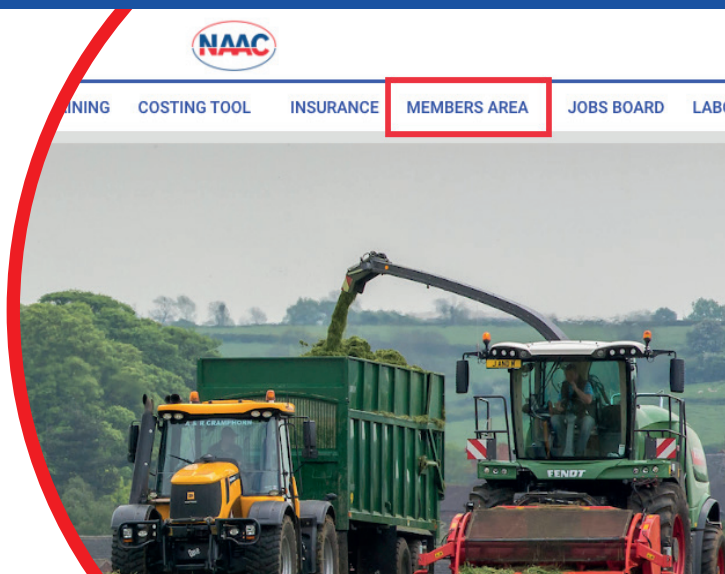
It is essential that your interests are represented at the highest level, to ensure you can access vital funding and retain equal legal rights to the farming sector (eg use of red diesel, transport exemptions etc). Contractors can be over-looked in Government policy, but the NAAC plays a fundamental role in ensuring that doesn't happen and that our sector is properly recognised.

As contractors, your day can be influenced by the weather, cash flow, customers, machinery breakdowns, staff illness and absence, and ever-changing demands on your time and attention. The pressure of this can be gruelling, and your safety and mental health are a top priority. We aim to provide you with a one-stop-shop, keeping you up to date, with access to management support, training, helplines, assurance standards, information and marketing materials. Feeling part of a community is important when working in a high-pressure environment and the NAAC brings members together, to share experience, stories, offer support and often find solutions together. Our members toolbox will give you access to a wide range of specialist business services, created by experts, specifically for agricultural contractors.



This guide has been devised to help members make the most of NAAC tools within their business.

All the information in the Toolbox is available in the NAAC Members area of the website. If you need help or advice, you can contact us by phone, email or WhatsApp. We want everyone to get optimal value from membership and will help to ensure you can run a successful and prosperous agricultural contracting business.



Your guide to the



Members Toolbox



Safety Management Manual

The NAAC Safety Management Manual provides guidance notes, web links and templates to build your own business safety processes. Members can go through this online Safety Management Manual step by step. Start at the beginning, print out the checklist, read the notes and information, download and fill in the relevant templates, to create your own personalised manual that all staff and workers can access easily.

Templates include Emergency Procedures, COSHH Assessments, Vehicle Inspections, Risk Assessments, Sample Policy, Toolbox Talks, Staff Safety, and Checklists.

“ We used the NAAC Safety Management Manual to develop our own health & safety systems. ”



Contractors Costing Tool

It is vital that you can accurately cost your operations, to carefully work out what each job is costing and to guarantee a profit is included within the calculations. This is the only way to ensure a sustainable business, that can offer customers a professional, reliable service, with well-maintained machines.

The NAAC has partnered with financial experts, the Andersons Centre, to create a contractor calculating tool exclusively for NAAC members. This spreadsheet allows members to easily and accurately work out prices for single or multiple operations and provide customers with a detailed, fact-based quotation that will accurately inform the final invoice amount.

Many contractors (and their customers) turn to the NAAC Contracting Prices Survey to find prices for work. Whilst this provides a good benchmark within the industry, the prices quoted are simply averages that vary across the country, with different soil type, customer size and machinery. They are not a precise costing for an individual business, and it is important that NAAC Members provide their customers with a fair and accurately calculated quote, that can be backed-up by facts.

“ The members costing tool is great for pricing. If you’re not a member, consider it. I highly recommend it. ”

Assured Land-Based Contractor Scheme

Become an Assured Land-based Contractor (ALBC) and demonstrate to your customers that you are a professional. The ALBC scheme is an independently audited set of standards, with quality control and traceability as essential elements. Being ALBC certified provides customers with genuine assurance that your work is carried out in a safe, professional and traceable way.

As a member you will have access to a specially designed record-keeping pack which will assist with your annual audit and everyday record keeping. To become assured, contractors must meet the criteria of a generic standard, followed by the appropriate sector standard.

A great first step for members is to use the standards as a checklist of what is needed for your business. Once this is achieved, consider if you want to book an external audit. The NAAC runs a successfully adopted scheme for mobile feed milling and mixing contractors, and a post-harvest treatment scheme. Both of which help increase professionalism and boost industry stewardship and are recognised by Red Tractor. The NAAC also runs an agricultural operations and mobile seed processing standard.



“ Assured Land Based Contractor Certification with the NAAC promotes the business as a professional entity. It keeps us on track with annual checks and assessments, effectively providing us with a tick list and schedule for completion. ”

Member Benefits & Discounts

Discounts are available to members on numerous safety, business and leisure purchases, alongside preferential rates for insurance, plus access to health cover.

Take advantage of networking opportunities and meet other members, gaining insight into how to develop your own successful contracting business.

You can advertise FREE on the NAAC Jobs Board and access our growing Labour List to find individuals who are actively looking for employment.

Stay up to date on the go, with all the work the NAAC is doing to represent contractors in the Member WhatsApp Group. We'll keep you informed and involved even when you're busy.



Business Tools and Information

To help contractors run a professional business, you have access to a range of business tools including;

NAAC Contractor specific insurance for members.

NAAC Member Terms & Conditions which give farmers and contractors confidence in the contracting agreement, providing both parties with details of operational and payment terms. It is vital, the terms are used in conjunction with an exclusive NAAC member's work specification sheet (front sheet).

Helplines for Transport, Safety and Legal matters.

Technical guides on sector specific issues.

The NAAC member bulletin is published bi-monthly and packed full of information, advice and reminders for making the most of your membership. We will keep you abreast of the work going on behind the scenes to represent agricultural contractors to Government. Look out for relevant industry events and conferences via the calendar.

“I joined the NAAC to show the professionalism I wanted from my business, to set it apart from competition & to gain access to the templates, support & advice available.”

Training & Events

Throughout the winter, there are a range of technical, training and safety meetings for members to attend. These include events that you can claim CPD points (eg NRoSO), sector meetings, visits, overseas trips (eg Agritechnica) and on-line training. Online sessions are recorded, so those unable to attend the live session can benefit from the information in their own time. The purpose of the sessions is to help you develop and build your contracting business, keeping you safe, legal and profitable.



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